

## TESTIMONIAL



*Leasing with Grenke provides us with a cost-effective, tax-efficient and flexible finance arrangement for NI customers who wish to acquire bundled hardware/software/services solutions. We gain from larger order size, increased gross margin levels, and an ability to upgrade customer agreements quicker. Lease rates are competitive within the market and Grenke master agreements offer a streamlined, less process-intensive, annual credit line without the need for DD mandates and document fees. The E-signature facility simplifies the document approval process for our customers.*



### INTERNATIONAL IT PROVIDER

CONTACT GRENKE BELFAST TODAY

service.belfast@grenke.co.uk  
+44 (0) 2890 82 09 50

## COMPANY PROFILE

Industry: IT Solutions, Consultancy and Business Services

Employees: 2000

Years in Business: Over 40

Time working with GRENKE: 9

Position of Quote Supplier: Account Director

## WHY WE WORK WITH GRENKE

- :: Personal service with a local branch
- :: Quick decisions
- :: “Can Do” approach with sub-prime option for business that may automatically be rejected
- :: Knowledge of local markets & customers needs
- :: Online Portal simplifies applications, generation of documents and contract history
- :: Account support is proactive, prompt and professional