

## TESTIMONIAL



*Atlas Communications have been a leading provider of business telecommunications & IT solutions for over 30 years. Being able to offer our customers the choice to lease what have been traditionally capital-intensive solutions, has transformed our business model.*

*Offering a leasing facility to our customers, especially for larger systems or services, helps ease budget exposure ensuring a minimal impact on their cash flow. This has resulted in a reduced number of customer no decisions & our ability to propose solutions that will meet all customer needs without being constrained by budgets. So we can provide better customer service overall.*

*Payments are spread over a predetermined period of up to 60 months and this makes customers' telecoms upgrades a lot easier. Especially with the current pace of technological change and the typical lifecycle of products, the leasing options can put our customers more at ease with their decision to invest in upgrading their IT systems.*



**GREG SHANNON, ATLAS COMMUNICATIONS**

**CONTACT GRENKE BELFAST TODAY**

service.belfast@grenke.co.uk  
+44 (0) 2890 82 09 50

## COMPANY PROFILE

Industry: Telecommunications

Employees: 30

Years in Business: 36

Time working with GRENKE: 9

Position of Quote Supplier: ICT Sales Executive

## WHY WE WORK WITH GRENKE

- :: Expertise within Telecommunications and IT Sectors
- :: Provide Leasing Packages across our whole product portfolio
- :: Online Portal simplifies applications, generation of documents and approval process very quick
- :: Knowledge of local markets & customers needs
- :: Dedicated Account Manager